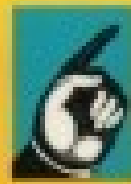


This is the ^{revised} workbook from

WHO'S **hiring** *who?*



Don't Use a Résumé



Use a

Qualifications Brief

Every day thousands of résumés are received and discarded, filed or ignored because they don't do an adequate job of presenting the **abilities** of the person they describe.

This book is based on the method that presents new job-finding techniques which resulted in people finding jobs in **half the time or less**. And job offers **multiplied**, the pay offered increased.

Richard Lathrop

Don't Use a Resume by Richard Lathrop

Richard Lathrop

in line with the skills brief, as specific in who is HIRING WHO, by way of a similar author.

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